

RANDI LINCOLN

RAINBOW UNIT

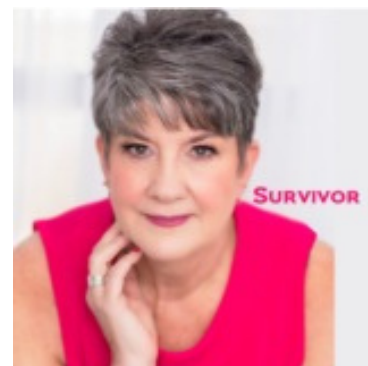
SEPTEMBER EDITION



TODAY'S FIERCE MATCH

At first glance it may seem like football and Mary Kay would have nothing in common; however, when taking a second look, the answer may not be a hard no. Think about it.

Both entities are comprised of teams, and both LOVE to win! So, what are their similarities really? Let's take a look and see how well Mary Kay and football line up. . . Get it?



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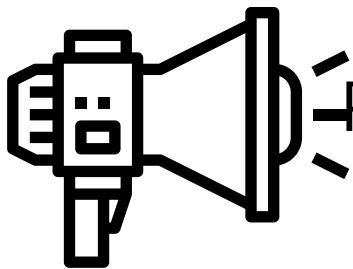
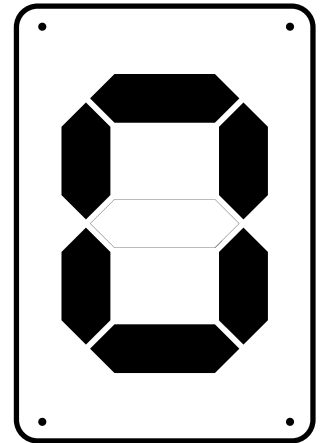
Wholesale Queen



Amy Laurin



Recruiting Queen



Get Your
Promotional
Item **NOW!**



**Foot + Leg
Energizing Cream
\$12**

All-Time #1 Play

As the Quarterback of the team, you tend to know every play of the game, but it is vital that responsibilities are given to ALL members! After all, distributing responsibility gives empowerment, and we all know what women can do when they feel empowered!

10 THINGS

you must give up to move forward
by Marc

#1

Letting the opinions of others control your life.

- ❖ It's not what others think, it's what you think about yourself that counts
- ❖ You have to do exactly what's best for you and your life, not what's best for everyone else

#2

The shame of past failures

- ❖ Your past does not equal your future.
- ❖ All that matters is what you do right now.

#3

Being indecisive about what you want

- ❖ You will never leave where you are until you decide where you would rather be
- ❖ Make a decision to figure out what you want, and then pursue it passionately.

#4

Procrastinating on the goals that matter to you

- ❖ There are two primary choices in life: to accept conditions as they exist, or accept the responsibility for changing them.
- ❖ The best time to plant a tree is twenty years ago. The second best time is now

#5

Choosing to do nothing

- ❖ You don't get to choose how you are going to die, or when.
- ❖ You can only decide how you are going to live, right now.
- ❖ Every day is a new chance to choose.

#6

Your need to be right

- ❖ Aim for success, but never give up your right to be wrong.
- ❖ Because when you do, you will also lose your ability to learn new things and move forward with your life.

#7

Running from problems that should be fixed

- ❖ Stop running!
- ❖ Face these issues, fix the problems, communicate, appreciate, forgive and LOVE the people in your life who deserve it.

#8

Making excuses rather than decisions

- ❖ Most long-term failures are the outcome of people who make excuses instead of decisions.

#9

Overlooking the positive points in your life

- ❖ What you see often depends entirely on what you're looking for
- ❖ You will have a hard time ever being happy if you aren't thankful for the good things in your life right now

#10

Not appreciating the present moment

- ❖ Too often we try to accomplish something big without realizing that the greatest part of life is made up of the little things.





August's Wholesale Scoreboard

Amy Laurin \$775.50

Kimberly Gerskerschlager \$704.50

Kristen Hartley \$638.00

Robin Borties \$446.00

Katherine Baer \$339.00

Deborah Hardesty \$301.00

Deborah Wannemacher \$284.00

Cynthia Bordharding \$244.00

Tamera Spangle \$234.00

Gulya Alexander \$228.00

YTD Court of Sales

- 1 Kimberly Gerstenschlager
- 2 Amy Laurin
- 3 Katherine Baer
- 4 Kristen Hartley
- 5 Robin Bortles
- 6 Linda Dumford
- 7 Jennie Simerau
- 8 Katherine Howd
- 9 April Smith
- 10 Susan Humphrey

August's Huddle

(Recruiters & Their Teams)

Quarterback (Team Leader)

Amy M. Laurin

Team Members (Star Team Builders)

Katherine J. Howd

Michelle A. McKinnon

Jenny Starr

Penny L. Howd

Judy L. Howe

Ange Monroe

Mishelle DerMiner

Michelle Krish

Senior Consultants

Michelle A. McKinnon

Kimberly M. Gerstenschlager

Susan L. Humphrey

Special Teams

(Birthdays/Anniversaries)

Birthdays

Darlene Wayman 8th
Jennifer Nemoseck 10th
Pam Parco 10th
Meelissa West 10th
thApril Smith 13th
Allison Barber 15th
Kimberly Pfefferkon 19h
Jenny Starr 24th
Tamara Spangle 28th

Anniversaries

Vickie Burton 30 years
Darlene Wayman 22 years
Katie Reoch 17 years
Melissa West 2 years



On-Target Court of Sales

Kimberly Gerstenschlager

Amy Laurin

Katherine Baer

Kristen Hartley

Robin Bortles

Linda Dumford

Jennie Simerau

Katherine Howd

April Smith

Susan Humphrey



On-Target Star Consultants

Amy Laurin

Kimberly Gerstenschlager

Kristen Hartley



August Achievers

Kim Gerstenschlager

Amy Laurin

Randi Lincoln